



Purchasing Division

204 N. 5th Street | P.O. Box 490630 | Leesburg, FL 34749-0630
Ofc (352) 728-9880 | e-mail purch@leesburgflorida.gov

**** NOTICE OF INTENT TO AWARD ****

Date: **December 3, 2013**
Bid No. & Title: **140071 – Ciena Network Switches**
Procurement Representative: **Stephanie Lay, Buyer**
Commission Meeting: **December 16, 2013 at 5:30 PM**

This is notice I will be recommending the following award for the purchase of Ciena Network Switching Hardware to our City Commission at their regular meeting on December 16, 2013 at 5:30 PM. A comprehensive Final Bid Tabulation for the referenced solicitation is attached.

Recommended Vendor: **Ronco Communications, Inc.**
5453 W. Waters Ave., #101, Tampa, FL 33634

All bids submitted have been reviewed for responsiveness and vendors for responsibility. Ronco Communications, Inc. has been deemed a responsible bidder and submitting the lowest cost responsive bid.

Should you have any questions regarding this notice please contact me at (352)728-9880. The City appreciates the time and effort of all parties responding to this solicitation.

Respectfully,

Mike Thornton, Purchasing Manager

attachment

		VENDOR NAME	Ronco Communications		Light River Technologies, Inc			
			Tampa, Florida		Sarasota, Florida			
1.0	Hardware 5160	5160 SERVICE AGGREGATION SWITCH	Qty	Unit	Unit Cost	Extended Price	Unit Cost	Extended Price
1.1	170-5160-900	5160,(24)1G/10G SFP+,EXT. TEMP,(2)SLOTS AC OR DC PLUG POWER SUPPLY	2	EACH	\$15,836.09	\$31,672.18	\$16,853.00	\$33,706.00
1.2	170-0069-900	5160,DC PLUGGABLE POWER SUPPLY, WIDE RANGE 24/48V	4	EACH	\$297.36	\$1,189.44	\$317.00	\$1,268.00
2	5160 10G Optics							
2.1	XCVR-S10V31	10 GIG,SM SFP+,LC CONNECTOR,10 KM,1310NM,EXTENDED TEMPERATURE	3	EACH	\$658.80	\$1,976.40	\$702.00	\$2,106.00
3	Software 5160							
3.1	S70-0017-900	SAOS ADVANCED ETHERNET PERPETUAL SOFTWARE LICENSE FOR 5160 SYSTEM	2	EACH	\$2,008.70	\$4,017.40	\$2,031.00	\$4,062.00
3.2	S70-0017-901	SAOS ADVANCED OAM PERPETUAL SOFTWARE LICENSE FOR 5160 SYSTEM	2	EACH	\$1,304.35	\$2,608.70	\$1,319.00	\$2,638.00
3.3	170-0204-900	SAOS ADVANCED SECURITY PERPETUAL SOFTWARE LICENSE FOR USE WITH SAOS 6.X	2	EACH	\$49.57	\$99.14	\$51.00	\$102.00
4	Maintenance 5160							
4.1	80M-5160-SM1	5160 SMARTSUPPORT SERVICE, PER CHASSIS, 3 YEAR	2	EACH	\$621.89	\$1,243.78	\$662.00	\$1,324.00
4.2	80M-5160-NA3	NEXT BUSINESS DAY SHIP MANAGED SPARES, 5160, 3 YEAR	2	EACH	\$608.73	\$1,217.46	\$648.00	\$1,296.00
4.3	80M-5160-HW2	5160 HARDWARE REPAIR SERVICE 10 DAY, PER CHASSIS, 2 YEARS	2	EACH	\$580.85	\$1,161.70	\$619.00	\$1,238.00
5.0	Hardware 5150	5150 SERVICE AGGREGATION SWITCH						
5.1	170-5150-900	CN 5150,(48)100/1000M SFP,(2)10G DUAL XFP MODULE,EXT. TEMP,(2)SLOTS AC OR DC POWER SUPPLY	1	EACH	\$5,638.04	\$5,638.04	\$6,000.00	\$6,000.00
5.2	170-0100-902	AC PLUGGABLE POWER SUPPLY, CN 5150	2	EACH	\$545.22	\$1,090.44	\$581.00	\$1,162.00
5.3	CABL-PW01NA	AC POWER CORD, IEC C13, NORTH AMERICA	2	EACH	\$2.48	\$4.96	\$3.00	\$6.00
5.4	XCVR-A10V31	10GIG, SM XFP, LC CONNECTOR, 10KM, 1310NM, EXTENDED TEMPERATURE	3	EACH	\$1,011.96	\$3,035.88	\$1,077.00	\$3,231.00
5.5	XCVR-000CRJ	10/100/1000M, SFP TRANSCEIVER, RJ45 CONNECTOR, SGMII, 100 METERS	6	EACH	\$92.93	\$557.58	\$99.00	\$594.00
5.6	XCVR-A80V55	10 GIG,SM XFP,LC CONNECTOR,80 KM,1550NM,EXTENDED TEMPERATURE	2	EACH	\$6,013.91	\$12,027.82	\$6,400.00	\$12,800.00
6	10G Module							
6.1	170-5100-900	CN 5150, (2)10GIG XFP MODULE,EXT. FEATURES	2	EACH	\$2,701.30	\$5,402.60	\$2,875.00	\$5,750.00
7	Software 5150							
7.1	170-0205-904	SAOS ADVANCED ETHERNET PERPETUAL SOFTWARE LICENSE FOR CN 5150 SYSTEM	1	EACH	\$1,121.74	\$1,121.74	\$82.00	\$82.00
7.2	170-0205-905	SAOS ADVANCED ETHERNET PERPETUAL SOFTWARE LICENSE FOR CN 5150/5160 (2) 10 GIG MODULE	2	EACH	\$286.96	\$573.92	\$1,135.00	\$2,270.00
7.3	170-0206-905	SAOS ADVANCED OAM PERPETUAL SOFTWARE LICENSE FOR CN 5150 (2) 10 GIG MODULE	2	EACH	\$195.65	\$391.30	\$291.00	\$582.00
7.4	170-0206-904	SAOS ADVANCED OAM PERPETUAL SOFTWARE LICENSE FOR 48-PORT CN 5150 CHASSIS	1	EACH	\$743.48	\$743.48	\$752.00	\$752.00
7.5	170-0204-900	SAOS ADVANCED SECURITY PERPETUAL SOFTWARE LICENSE FOR USE WITH SAOS 6.X	1	EACH	\$49.57	\$49.57	\$51.00	\$51.00
8.0	Maintenance 5150							
8.1	80M-5150-SM3	SMART SUPPORT, CN 5150 PER 48-PORT CHASSIS, 3 YEARS	1	EACH	\$1,475.34	\$1,475.34	\$1,571.00	\$1,571.00
8.2	80M-5150-NA3	NEXT BUSINESS DAY MANAGED SPARES,CN 5150 PER 48-PORT CHASSIS, 3 YEARS	1	EACH	\$292.75	\$292.75	\$312.00	\$312.00
8.3	80M-5150-HW2	HARDWARE REPAIR SERVICE 10 DAY MAINTENANCE, CN 5150 PER 48-PORT CHASSIS, 2 YEARS	1	EACH	\$326.83	\$326.83	\$348.00	\$348.00
8.4	80M-515L-SM3	SMART SUPPORT, CN 5150 PER 10 GIG MODULE, 3 YEARS	1	EACH	\$848.03	\$848.03	\$903.00	\$903.00
8.5	80M-515L-NA3	NEXT BUSINESS DAY MANAGED SPARES,CN 5150 PER 10 GIG MODULE, 3 YEARS	1	EACH	\$116.17	\$116.17	\$124.00	\$124.00
8.6	80M-515L-HW2	HARDWARE REPAIR SERVICE 10 DAY MAINTENANCE, CN 5150 PER 10 GIG MODULE, 2 YEARS	1	EACH	\$130.11	\$130.11	\$139.00	\$139.00
TOTAL COST - BASE BID ITEMS					\$79,012.76		\$84,417.00	
Vendor Preference					0%		0%	
Total with Vendor Preference					\$79,012.76		\$84,417.00	
VENDOR RESPONSIVENESS / RESPONSIBILITY REVIEW								
Vendor bid is deemed responsive and vendor is responsible					YES		YES	
Calendar dayd for delivery					45		Not Provided	
Vendor information sheet					YES		YES	
Bidders Certification					YES		YES	
Excpetions Taken					NONE		NONE	
Addendums Acknowledged					None Issued		None Issued	
Local Vendor Preference					NO		NO	
Signatures					YES		YES	
Schedule of bid Items					YES		YES	
FIEN NO.:					16-0905768		68-0474580	
State of Florida Registration					Active		Active	
State of Florida Document No.					F02000004665		F05000002093	
Vendor is Ciena reseller/distributor					YES		YES	

This Final Bid Tabulation has been reviewed and approved by:



Mike Thornton, Purchasing Manager