

August 10, 2012

Mr. Terry Pollard  
Procurement Representative/Buyer  
City of Leesburg  
P.O. Box 490630  
Leesburg, FL 34749-0630

Re: ITB 120291 Lake Harris Water Quality Improvement Project  
Recommendation for Award - Revised  
AECOM Project No. 60185678

Dear Terry,

Please refer to the previously transmitted bid summary and evaluation for the subject project.

Four bids were received and opened at 2 PM on July 5, 2012 for the subject project. Upon evaluation, minor bid irregularities were found to exist in the three lowest bids, specifically the total amount bid did not agree with the sum of the bid line item amounts submitted for each bid. However, these minor bid irregularities do not materially affect the ranking of the bids, based on total bid price, either as submitted or as calculated.

Initially Beesley Construction Company, LLC. was determined to have submitted the lowest, responsive bid for the subject project. However, subsequent review by the City determined that bids submitted by Beesley Construction Company, LLC. and by Atlantic Civil Constructors Corporation (2<sup>nd</sup> lowest bidder) failed to meet FDEP grant requirements, and were therefore judged to be non-responsive.

Accordingly, C.W. Roberts Contracting, Inc. submitted the lowest priced responsive bid for the subject project, with a calculated total bid price of \$391,500.

C.W. Roberts Contracting, Inc. provided a list of more than 30 reference projects, dating back to the 1980's. References for the following recent projects were contacted:

1. Marion County Airport, Dunnellon, FL., Rehabilitate Runway 5-23. This project was completed in 2011 and consisted of milling and resurfacing a runway. The contract value was \$1,600,000. Work completed on time and within budget.
2. Inverness Municipal Airport, Realign Existing Runways and Parallel Taxiways. This project began in 2009 and is shown to be ongoing. The scope of work included demolition of existing runways and taxiways, grading, utilities relocation, drainage improvements, and construction of new runways and taxiways. Work completed on time and within budget.
3. Leesburg International Airport, multiple projects. Multiple runway, paving, and drainage projects completed on time and within budget.

The surety company listed for C.W. Roberts Contracting, Inc. is the Western Surety Company. A. M. Best has published the following rating for the Western Surety Company:

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- Financial Strength Rating: A (Excellent)
- Issuer Credit Rating: a

Based on the information provided and the results of my research, I find the bid submitted by C.W. Roberts Construction, Inc. to be the lowest responsible bid submitted for the subject project.

Please contact me if you have any questions.

Sincerely,



C. Scott Lee, PE  
Project Manager