

NOTIFICATION OF RESPONDING FIRMS

Request for Proposal – 100372 – AMI Technology Project
City of Leesburg, Florida

December 16, 2010

The attached 3-pages list those firms determined to be the primary respondent to the City's Request for Proposal 100372. Below each primary respondent are the names of firms listed as sub-contractors to the primary respondent. The list of sub-contractors is based on the initial review of the proposal by the Purchasing Division.

Vendors are reminded of the following conditions still in force during the current evaluation and award phase of this solicitation.

CONE OF SILENCE / RESTRICTED COMMUNICATIONS

Firms are NOT PERMITTED to speak to any city employee, official or representative relating to this Request for Proposal.

Exparte Communication - Please note that to insure the proper and fair evaluation of a submittal, the City of Leesburg prohibits 1exparte communication (i.e., unsolicited) initiated by the Respondent to any City employee, representative or official other than the designated procurement representative prior to the time of award by City Commission has been made. Communication between Respondent and the City will be initiated by the designated procurement representative in order to obtain information or clarification needed to develop a proper and accurate evaluation of the proposal. Exparte communication ~~may~~ *will* be grounds for disqualifying the offending Respondent from consideration or award of the proposal then in evaluation or any future proposal.

IMPORTANT !!

IF A FIRM IS FOUND TO VIOLATE THE COMMUNICATION RESTRICTION DURING THE EVALUATION AND AWARD PROCESS THE ACTION WILL BE DEEMED AS TAMPERING WITH THE EVALUATION PROCESS AND THE VENDOR WILL BE DISQUALIFIED!!

PROPRIETARY AND CONFIDENTIAL INFORMATION

Firms are reminded of the language included in the solicitation document relating to proprietary and confidential information.

In accordance with Chapter 119 of the Florida Statutes (Public Records Law), and except as may be provided by other applicable State and Federal Law, all proposers should be aware that Request for Proposals and the responses thereto are in the public domain.

Marking information as proprietary or confidential does not guarantee confidentiality. The City may have to disclose such information if required by law or court ruling and that in the event of a legal challenge to the confidentiality of any item marked as such the Respondent will be expected to defend its claim of confidentiality and indemnify the City against any expenses it incurs due to a challenge.

However, the proposers are requested to **IDENTIFY SPECIFICALLLY** any information contained in their proposals which they consider confidential and/or proprietary and which they believe to be exempt from disclosure, citing specifically the applicable exempting law.

A Responder marking, labeling or declaring their entire proposal 'Confidential and Proprietary' may be cause for disqualification.

All proposals received from firms in response to this Request for Proposals will become the property of the City of Leesburg and will not be returned to the proposers. In the event of contract award, all documentation produced as part of the contract will become the exclusive property of the City.

By submission of a response to this RFP the responder agrees to hold harmless the City of Leesburg should any information marked as confidential and/or proprietary knowingly or unknowingly be released as the result of a public records request.

EVALUATION TIME LINE

The evaluation committee will be finalizing an evaluation process timeline the first week of January. The timeline will be released as soon as it is established by the evaluation committee.

The Purchasing Division thanks all submitting companies for their time and interest in this ground breaking project. The City desires to move expeditiously towards selection of a vendor(s) to provide the required components in our Advanced Meter Infrastructure project; the first step in a full Smart Grid initiative.

All questions and inquiries are to be directed to the Designated Procurement Representative, Mike Thornton. Vendors are encouraged to submit all inquiries via e-mail to purch@leesburgflorida.gov.

Respectfully,



Mike Thornton
Purchasing Manager

attachment

cc: File



Purchasing Division
204 N. 5th Street, Leesburg, FL 34748
Phone: (352)728-9880 / Fax: (352)326-6618
e-mail: purch@leesburgflorida.gov

Prime Company / Partner Companies	PROPOSAL ELEMENTS												
	Project Mangement Oversight	Meter Data Management System	Enterprise Service Bus Integration	Electric Metering	AMI Communications Infrastructure	Metering & Comm. Installation	Validating Field Perf. AMI System	Home Area Networks (HAN)	Customer Web Portal	Business Process & Org. Change	Operational Transition	Prepay Metering	Gas & Water Meter Interface Units
Aclara Software Inc. - Wellesley, MA	X	X	-	-	-	-	-	-	X	-	-	-	-
APEX / MSAT - Silver Springs Network (SSN)													
Silver Spring Networks	X	X	X	X	X	X	X	-	X	X	X	-	X
ElectSolve Technology Solutions & Services, Inc.													
Texas Meter & Device Company													
APEX / MSAT- Landis & Gyr (LG)													
Landis+Gyr	X	X	X	X	X	X	-	X	X	X	X	-	-
Texas Meter & Device Company													
Ecologic Analytics													
Cooper Power Systems - Minneaplis, MN													
Apex CoVantage													
ElectSolve Technology Solutions & Services, Inc.													
Strix Systems													
Landis+Gyr	X	X	X	X	X	X	X	X	X	X	X	X	X
Itron													
Elster													
Either PayGo Electric (Pre-Pay Option)													
Exceleron (Pre-Pay Option)													
Enspira Solutions, Inc.													
Greenwood Village, CO													
WESCO Distribution, Inc.													
Elster Solutions, LLC													
Tropos Networks	X	X	X	X	X	X	X	X	X	X	X	X	X
Aclara Software													
Exceleron Software, Inc.													
Tendril													
MasTec North America													

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GE Digital Energy - Atlanta, GA													
Silver Spring Networks													
Wipro	X	X	X	X	X	X	X	X	X	X	X	X	X
PayGo													
Ecologic Analytics													
ElectSolve Technology Solutions & Services, Inc.													
HD Supply Utilities LTD - Orlando, FL													
West Monroe Partners													
Siemens eMeter													
Trilliant	X	X	X	X	X	X	X	X	X	X	X	X	X
United Partners of America (UPA)													
Open Access Technology International, Inc. (OATI)													
SmartGridCIS, LLC													
Juice Technologies dba Plug Smart Columbus, OH	-	-	-	-	-	-	-	X	X	-	-	-	-
PayGo Electric - Alpharetta, GA	-	-	-	-	-	-	-	-	X	-	-	X	-
R. W. Beck Inc., an SAIC Company Seattle, WA													
Utility Integration Solutions, Inc.	X	X	X	X	X	X	X	X	X	X	X	X	X
Sensus													
Progress Software													
NorthStar Utilities Solutions													
S & C Electric Company - Chicago, IL													
Echelon	-	-	-	X	X	-	-	-	-	-	-	-	-
Firetide													
Wimax Broadband, LLC - Clermont, FL	-	-	-	-	X	-	-	-	-	-	-	-	-

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NON-RESPONSIVE PROPOSALS													
The following vendors have been determined to be non-responsive. Proposals from these vendors will not be considered for evaluation.													
Calico Energy Services - Enumclaw, WA	-	-	X	-	-	-	-	X	X	-	-	-	-
Tibco Software, Inc. - Palo Alto, CA	-	-	X	-	-	-	-	-	-	-	-	-	-