

SIEMENS

Siemens Water Technologies
1239 WILLOW LAKE BOULEVARD
VADNAIS HEIGHTS, MINNESOTA 55110
Phone: 651 - 766 - 2700
Fax: 651 - 766 - 2701

Sanders Company
2816 Southeast Monroe Street
Stuart, FL 34907
Attention: David Sanders

DATE: June 12, 2009

Dear Mr. Sanders:

This letter serves to state that Sanders Company, Inc. is the exclusive authorized manufacturer's representative of products, OEM parts and services for the Siemens Water Technologies Control Systems group in the state of Florida for all counties east of the Apalachicola River.

We thank you for your valued partnership with Siemens Water Technologies and look forward to many more years of continued business together.

Respectfully,

Brett McQuade

Brett McQuade, P.E.
Southeast Branch Sales Manager
Siemens Water Technologies Control Systems

Sanders Company, Inc.

2816 Southeast Monroe Street
Stuart, Florida 34997

Telephone: 772.220.2900 Facsimile: 772.220.3088 sales@sanderscompany.com

SCOPE OF SUPPLY

November 3, 2009

City of Leesburg

RE: Leesburg Water System Radio Systems upgrade

Sanders Company, Inc. is pleased to offer the following equipment for your consideration for the above referenced project. Within this Scope of Supply we are offering **SIEMENS WATER TECHNOLOGIES CONTROL SYSTEMS** SCADA system.

Our itemized scope of supply is listed below. Sanders Company will not provide any items that are not specifically listed.

Item	Qty.	Description
A.	1	<p>Main Water Treatment Plant (WTP) Master Telemetry Unit (MTU): This panel will transmit and receive the various signals via radio to the Remote Telemetry Units (RTUs). Fifteen RTU sites will be removed from the Main WTP Telemetry System, have new radios installed with a different frequency and become a new telemetry system that communicates with the new Main WTP MTU. The sites to be removed are RTUs 3, 4, 5, 7, 8, 9, 10, 11, 12, 13, 17, 31 and 32. Three of these sites, RTUs 13, 17, and 32 may have Ethernet Radios installed. This panel will operate on a 120 volt, 1 phase, 2 wire, 60 Hz incoming service.</p> <p>To Include:</p> <ul style="list-style-type: none"> 1 120 VAC incoming control power circuit breaker 1 Single phase surge protector with base 1 Uninterruptable power supply 1 POWER SUPPLY - RACK MOUNT 1 4-SLOT CHASSIS-MODULAR HARDWARE STYLE 1 Integra-TR radio with internal modem (VHF 132-174 MHz 1-5 watt) 1 Bulkhead coaxial radio cable lightning arrestor/installation kit 1 SLC5/05 controller to radio connector 1 Lot of terminals 1 FCC licensing assistance for each site <p>Note: Customer will use their spare SLC5/05 processor. Field installation by Sanders Company.</p>
B.	1	<p>Existing RTU Radio Field Modifications: RTU sites will be retrofitted with new Integra TR radios. The sites that will have new radios installed with a different frequency are RTUs 3, 4, 5, 7, 8, 9, 10, 11, 12, 13, 17, 31 and 32.</p>

No other equipment and/or services are included other than those specifically stated on this Scope of Supply. This offer is made on the **TERMS OF SALE AS FOLLOWS:** Net Thirty (30) days from and invoice or at start-up whichever occurs first based on initial and continuing credit approval of Sanders Company, Inc. All material is offer FOB factory with freight added to the invoice.

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Item	Qty.	Description
		To Include: 1 Integra-TR radio with internal modem (Field Installed by Sanders Co.) FCC licensing assistance for each site
C.	1	SLC 505 MTU Field Mounted Antenna Equipment (Field Installed by Sanders Co.) To Include: 1 350' of Helix cable with connectors 1 Omnidirectional antenna VHF
D.	1	Programming and Field Start-Up Services To Include: 1 Download and Verify PlantScape Changes 1 Download and Verify PLC Changes 1 Verify SLC 505 Communication to HMI Computer and Remote Telemetry Units (RTUs)

Total sell price for Items A through is \$35,594.00 net; excluding all taxes.

Notes:

- Antenna, antenna cable, and connectors were provided for the new MTU, CTU site only, RTUs will reuse existing antenna/cable equipment.
- Pricing for items having a quantity of more than one cannot be assumed to be equally divisible into the total item price. If a quantity less than quoted is required please consult Siemens Water Technologies for pricing verification or a new quotation.

All items not indicated above is either existing, provided by you or through other vendors. The following is a partial list of that equipment:

- Poles or masts for radio antennas.
- Radios requiring FCC licensing and/or "line of site" are provided in this proposal. Should the specified frequency band not be available or other modifications be required, the price may change to reflect additional costs incurred by the use of different radios or other components.

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Exclusions:

- All taxes, fees, permits, lien waivers, bonds and licenses.
- ISA loop drawings or P & IDs.
- Receipt, storage, setting in place any equipment or instrument.
- The supply of any mechanical appurtenances for panels or instruments. This includes, but is not limited to power company transformers/metering, pumps, motors, pull boxes, junction boxes, piping, tubing, valves, lighting panels, transformers, anchors, support stands, ground cables or rods, stilling wells, etc.
- The supply of interconnecting materials external to enclosures, i.e. wiring, cable, conduit, pressure taps, tubing, telemetry or phone lines, or special cables.
- The supply of or installation of separate mounting brackets, bases, stands, pushbutton stations, power fuses, pilot control switches, disconnects, manual starters or disconnect panels unless specifically listed in our scope of supply.
- Any demolition, removal, transfer or disposal.
- Concrete work of any type.
- Communication cable / telephone line coordination or connection.
- Jobsite progress or preconstruction meeting attendance.
- Any specialty electrical testing, including but not limited to insulation, resistance, grounding.
- Any specialty tools used for construction, testing or startup of equipment.

SUBMITTAL DATA CONTROLS: Submittals are not provided for this project.

Shipment CONTROLS: 10-12 WEEKS after complete submittal data approval is received by Siemens.

Thank you for the opportunity to offer these prices and services. Should you have any questions or require additional data, please feel free to contact me at any time.

Ron Robinette
800.247.0880 office
321.229.7643 cell

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